

# GENEVA ROUNDTABLE ON SINO-SWISS SYNERGIES IN TRADE FINANCE

Friday 30 October 2015

→ Auditorium A2, Maison de la paix, the Graduate Institute, chemin Eugène-Rigot 2, 1202 Geneva

Moderation: **RAOUL WÜRGLER**, Deputy Secretary General,  
Association of Foreign Banks in Switzerland

## HIGH LEVEL SESSION (press invited)

- 8:00 Welcome Coffee
- 8:30 **Welcome Speeches**
- 8:30 Prof. **PHILIPPE BURRIN**, Director, the Graduate Institute, Geneva
- 8:40 **PIERRE MAUDET**, Geneva State Councillor in charge of Security and the Economy, former Mayor of the City of Geneva
- 8:55 H.E. **XU JINGHU**, Chinese Ambassador to Switzerland
- 9:15 **Current Trends in Trade Finance and the RMB**  
**ALEXANDER MALAKET**, ICC Banking Commission Executive Committee Member, and President, Opus Advisory Services International (Toronto and Singapore)  
Prof. **JEAN-LOUIS ARCAND**, Director, Centre for Finance and Development, the Graduate Institute, Geneva
- 10:15 Coffee break
- 10:45 **The Swiss Financial Centre, a Trade Finance Cluster**  
**PATRICK ODIER**, Chairman, Swiss Bankers Association
- 11:15 **Panel Discussion and Q & A**  
**PATRICK ODIER**, Chairman, Swiss Bankers Association  
**FRANCO MORRA**, President, Association of Foreign Banks in Switzerland; CEO, HSBC Private Bank (Suisse) SA  
**ALEXANDER MALAKET**, ICC Banking Commission Executive Committee Member, and President, Opus Advisory Services International (Toronto and Singapore)  
Prof. **HUANG YI**, Pictet Chair in Finance and Development, Centre for Finance and Development, the Graduate Institute, Geneva
- 12:00 Lunch

## WORKING SESSION

- 14:00 **Geneva, a Platform for Chinese Trade Finance**  
**The Role of the Financial Sector**  
**EDOUARD CUENDET**, Managing Director, Geneva Financial Center  
**The Role of the Trading and Shipping Sector**  
**STÉPHANE GRABER**, Secretary General, Swiss Trading and Shipping Association  
**The Role of the Banque Cantonale de Genève**  
**YVES SPÖRRI**, Head of Banks & International Institutions, Banque Cantonale de Genève
- 14:45 **What are the Needs of the Chinese Financial Market?**  
Prof. **HUANG YI**, Pictet Chair in Finance and Development, Centre for Finance and Development, the Graduate Institute, Geneva
- 15:15 **Panel Discussion and Q & A**  
**The Industry Views on the Current Trends in Trade Finance and the RMB**  
Moderation and Introduction: **KARIM DAOU**, Founder and CEO, K2K Capital, Geneva  
**Dr WANG MIN**, Senior Manager, Global Trade Service Department, Head Office, Bank of China  
**DAVID GONG**, Director, China Construction Bank, Zurich Preparatory Team  
**GUILLAUME VERMERSCH**, CFO, Mercuria Group  
**BRUNO HOUDMONT**, General Manager, ING Belgium, Brussels, Geneva Branch  
Representative of Nobel Agri, Geneva [tbc]  
**JEAN-JACQUES POUBLET**, Head Metals & Mining, Commodity Trade Finance, UBS Switzerland AG
- 16:15 **Outlook on the Swiss-China Cooperation**  
**BLAISE GODET**, President, Swiss-Chinese Chamber of Commerce (Geneva Chapter) and Former Swiss Ambassador to China
- 16:30 Refreshments